

**Memorandum**

**TO:** AFP Members  
**FROM:** AFP Professional Advancement Division  
**RE:** CFRE International Releases New Test Content Outline

The Test Content Outline is a comprehensive list of the Domains, Tasks and Knowledge areas that is based on the results of CFRE International’s extensive research project. For the full story on the research project, [click here](#).

The Test Content Outline identifies the percent and number of questions that are covered per subject area on the new CFRE Certification Examination, scheduled to launch in North America on 3 June 2011.

Candidates can review the Test Content Outline to assist them in identifying knowledge areas they are familiar with and those areas which may require some review.

The Certified Fund Raising Executive examination is designed as a practice-based examination for practitioners to assess mastery of the six core knowledge areas that are directly linked to the tasks of professional fundraisers. The exam covers fundamental, baseline knowledge versus any particular aspect of the fundraising process in depth.

Changes to the new Test Content Outline, and new CFRE examination do not impact current CFRE’s in their recertification process.

For the new Test Content Outline, [click here](#).

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*AFP CFRE Review Course Information:*

AFP staff reviewed the CFRE Test Content Outline vis-à-vis the *AFP CFRE Review Course* (copyright 2009) and have concluded that the course addresses all of the new test content areas.

A chart showing the CFRE Exam domains and relevant sections of the *AFP CFRE Review Course* appears below:

<i>AFP CFRE Review Course Modules</i>	<b>CFRE Exam Domains</b>					
	<b>I Current &amp; Prospective Donor Research</b>	<b>II Securing the Gift</b>	<b>III Relation- ship Building</b>	<b>IV Volunteer Involvement</b>	<b>V Leadership and Management</b>	<b>VI Ethics and Accountability</b>
<b>I</b>	x	x			x	
<b>II</b>	x					x
<b>III</b>	x	x	x		x	
<b>IV</b>		x				
<b>V</b>			x			
<b>VI</b>			x			x
<b>VII</b>				x		
<b>VIII</b>		x		x	x	
<b>IX</b>						x

For more information about the AFP CFRE Review Course, please contact Elisabeth Miller at [emiller@afpnet.org](mailto:emiller@afpnet.org) or (703) 519-8465.